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## **Aegis Energy Services' dynamic TVI process saves commercial and residential customers money**

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TVI stands for True Vertical Integration and represents Aegis Energy Services' commitment to a CHP partnership that extends from consultation and concept, to construction, completion, and beyond.

Aegis Energy Services is a recognized leader in the cogeneration field having earned numerous awards for growth and recognition from both state and federal agencies for installations that have resulted in reduced emissions and energy savings.

Aegis Energy's Combined Heat and Power systems deliver two forms of energy, heat and electricity, from a single fuel source (natural gas). The high-efficiency CHP systems significantly reduce energy costs and harmful emissions, as recognized by the EPA.

The modular systems are customized for a variety of facilities, from healthcare and assisted living facilities, to recreational and multi-residential complexes, and hotels. There are also institutional, educational, and industrial facility applications.

Along with the design and development of these innovative Combined Heat and Power systems, Aegis Energy Services is responsible for the complete integration of that system in your facility. The Aegis team handles everything from feasibility studies to engineering, installation, service monitoring and maintenance.

For Aegis clients, this means not having to deal with multiple outside vendors. Aegis is accountable for every part, every process, and every projection.

For the staff at Aegis Energy Services, True Vertical Integration is a point of pride.

"It means we handle all aspects 'from CAD to completion'," said one Aegis employee, citing an oft-used phrase in the halls of the building. "Our single-source accountability makes it easy for a customer to get answers and results."

Another Aegis professional also refers to accountability. "We do not go away after the install is complete," she said. "So it is in our best interest to install a product that serves the needs of the customer because we are in a long term relationship."

True Vertical Integration gives Aegis Energy Services complete control over the logistics and strategic planning of the entire CHP process.

This level of control allows the company to seamlessly and effectively allocate resources throughout the engineering, manufacturing, installation, and servicing of a CHP system. This high level of efficiency leads to lower costs for the company which can then be passed on to the client.

That is how TVI can help you save money on your energy bills.

Aegis Energy Services' dynamic TVI process saves commercial and residential customers money. TVI stands for True Vertical Integration and represents Aegis Energy Services' commitment to a CHP partnership that extends from consultation and concept, to construction,

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