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Murphy of NorthMarq negotiates \$1.35 million funding for The Woodlands Club

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James Murphy, managing director of NorthMarq Capital's Boston-based regional office, arranged an additional funding of \$1.35 million for The Woodlands Club, a top New England golf course located at 39 Woods Rd. The transaction was structured with a 5-year term and 15-year amortization schedule. NorthMarq arranged financing for the borrower through its correspondent relationship with a life company.

"We appreciate the opportunity to continue our relationship with one of the top New England golf clubs and we were pleased that we were able to help them meet their capital needs," said Murphy. NorthMarq Capital, one of the largest privately held commercial real estate financial intermediary's in the U.S., provides mortgage banking and commercial loan servicing in 34 offices coast to coast. With more than \$10 billion in annual production volume and servicing a loan portfolio of more than \$42 billion, the company offers expertise to borrowers of all size. The company has a long track record of multi-family financing as a Freddie Mac Program Plus Seller-Servicer, and through its affiliation with Fannie Mae DUS lender AmeriSphere Multifamily Finance. In addition, NorthMarq has long loan production and loan servicing relationships with more than 50 life companies, many CMBS platforms and hundreds of local, regional and national banks.

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