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## **Brown joins JLL as senior vice president**

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According to JLL's capital markets, Heather Brown has joined the Boston office of firm as a senior vice president. Partnering with senior vice president Jonathan Schneider and working under the direction of managing director Frank Petz, Brown will focus on originating, structuring and negotiating debt financing across all property types throughout N.E.

Previously, Brown served as a director at GE Capital Real Estate in New York City on the northeast-focused institutional accounts team.

"Heather is a seasoned finance professional and her previous experience as a lender will bring fresh ideas and valuable insight to our debt and equity platform," said Petz. "Lending across Northeast markets is competitive and Heather is a powerful addition to our rapidly expanding capital markets platform and will make an immediate impact for clients trying to navigate a changing finance universe."

Brown holds 13 years of experience and has originated more than \$2 billion in of senior and subordinate structured debt and CMBS financings during her career. She earned her M.B.A from the University of North Carolina and her Bachelor of Science in Finance from Syracuse.

### About Capital Markets

JLL Capital Markets is a full-service global provider of capital solutions for real estate investors and occupiers. The firm's in-depth local market and global investor knowledge delivers the best-in-class solutions for clients – whether a sale, financing, repositioning, advisory or recapitalization execution. In 2013 alone, JLL Capital Markets completed \$99 billion in investment sale and debt and equity transactions globally. The firm's Capital Markets team comprises more than 1,300 specialists, operating all over the globe.

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