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Campanelli signs Windstream Communications to 6,000 s/f at Heritage Landing

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Campanelli, a full-service commercial real estate development, acquisition and construction management company, has signed a lease with Windstream Communications at Heritage Landing for 6,000 s/f.

In collaboration with Peter Brown, director of leasing at Campanelli, the Cushman & Wakefield suburban team of Mike Frisoli and Matt Morgan with downtown brokers Dave Martel and Jason Roth serve as the exclusive leasing agents for the property.

Only one year after purchasing Heritage Landing, Campanelli has transformed the property into one of the fastest leasing buildings south of Boston, signing over 60,000 s/f with nine tenants in a building that had been previously vacant for five years.

Windstream, a Fortune 500 and S&P 500 company, is a leading provider of advanced network communications, including cloud computing and managed services, to businesses nationwide. The company also offers broadband, phone and digital TV services to consumers primarily in rural areas. Windstream was represented by Michael Rareshide of Partners National Real Estate Group.

"The Boston area is an incredibly important market for Windstream, and Heritage is the perfect location for our on-the-go sales staff," said Cheryl Carney, Windstream's vice president of sales in Mass.

"The Heritage Landing amenity package is complete and has solidified the building as a premier option immediately outside of Boston. The state-of-the-art facilities offer superior value with public transit access and free parking in an urban live-work-play environment," said Frisoli, executive vice president, Cushman & Wakefield.

Located off I-93 and Rte. 3A, Heritage Landing is a class A office complex consisting of two buildings totaling 358,000 s/f. The buildings are only seven miles from downtown Boston and are directly accessible via the MBTA Red Line. Campanelli has officially unveiled their multi-million dollar renovations; the brand-new amenity package includes a sleek new entrance, a full-service café featuring downtown eatery Sebastians, a high-end fitness facility and a modern conference center. The café also features the first-ever Micro-Mart in a multi-tenant suburban building which offers snacks, drinks and sandwiches that can be accessed via a tenant's FOB 24/7 with an automated pay station. This was created to cater to the young, innovative companies in the building that work off-hours.

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