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## **Abbott joins Gilbane Building Company as manager of business development**

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Gilbane Building Company has added Suzanne Abbott as manager of the Boston business development team. Abbott was most recently a business development manager at Vidaris and previously served as chapter operations manager for the U.S. Green Building Council's Massachusetts chapter.

Abbott brings her ability to identify potential business opportunities and drive business expansion through sales initiatives, as well as her advanced knowledge of sustainable green building design and construction, to the Boston business development team. Specifically, Abbott will work with the special projects group (SPG) which offers specialized value and enhanced flexibility addressing the needs of clients and unique smaller scale projects, while utilizing the depth of Gilbane resources.

Gilbane's SPG clients include AIG, Acadian Asset Management, CBRE, Equity Office Properties, Fidelity Investments, Homesite Home Insurance, State Street Bank, and The Boston Red Sox.

"Suzanne's industry and green building expertise, as well as her valuable sales and marketing expertise are tremendous assets for our firm," said Michael Kennedy, vice president. "Suzanne's professionalism and ability to build on her network of relationships will effectively support our business development team in the continued development of new opportunities."

Abbott retains a BS in Environmental and Resource Economics from the University of New Hampshire. She is a LEED Accredited Professional + Building Design and Construction Specialization and OSHA 10-Hour Certified. Abbott is a member of NAIOP's Developing Leaders Program and the U.S. Green Building Council Massachusetts chapter and she is also a regional contributor to the New England Real Estate Journal.

Gilbane provides a full slate of construction and facilities-related services-from preconstruction planning and integrated consulting capabilities, to comprehensive construction management, close-out and facility management services-for clients across various markets. Marking its 141st year in operation and still a privately held, family-run company, Gilbane has more than 50 offices in various locations around the world. Gilbane has been a leading Boston construction firm since 1946, serving commercial, institutional, and public clients in the Commonwealth on a range of projects, including the MBTA Green Line Extension currently underway. Gilbane is also managing construction projects for the University of Massachusetts, Massport and municipalities throughout the Commonwealth. Gilbane was recently named the #3 Top General Contractors in Massachusetts according to Boston Business Journal.

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