

## Building and Land Technology sign 66,055 s/f in leases at Harbor Point

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Building and Land Technology (BLT) completed 66,055 s/f of office leasing activity at Harbor Point, the transformative mixed-use waterfront development, including the company's own 10,000 s/f expansion and relocation within the complex. The new deals are for space in One Harbor Point and Two Harbor Point, BLT's two class A office properties located in the Harbor Point Waterfront section of the project, which total more than 400,000 s/f.

At Two Harbor Point (100 Washington Blvd.), XL Global Services, a unit of XL Group plc, now occupies 47,838 s/f of office space. Kevin McNeil of Weir Real Estate LLC represented XL in the transaction.

Insight Global leased 7,345 s/f at Two Harbor Point, relocating from Atlanta to Stamford. Jeff Williams and Hollis Pugh of Colliers International represented Insight Global in the transaction.

Eka Software Solutions, the global leader in providing Smart Commodity Management software, leased 10,872 s/f for its new world headquarters at Two Harbor Point. Torey Walsh of Cushman & Wakefield of CT represented Eka in the transaction.

In addition to the three deals at Two Harbor Point, BLT itself will relocate its current headquarters from Two Harbor Point to One Harbor Point, expanding its footprint from 23,000 to 33,000 s/f in the process.

Carl Kuehner III, CEO of BLT, owner and developer of Harbor Point, made the announcement.

"This continues to be a great year for Harbor Point, with tremendous commercial and residential leasing activity complementing the continued activation of the restaurant scene and public waterfront over the summer," said Kuehner, who along with his team has developed Harbor Point into a successful modern waterfront mixed-use project. "Harbor Point's live-work-play concept has proven compelling in drawing new tenants from outside Stamford, and providing existing tenants with a great base for expansion. We're extremely pleased that the market has embraced our state-of-the art office properties, set within this beautifully planned mixed-use environment with outstanding access to transportation and Stamford's thriving waterfront."

The Harbor Point Waterfront neighborhood offers an abundance of restaurant and retail opportunities for the use and enjoyment of office tenants. The food scene features Paloma, celebrity chef Aaron Sanchez's Latin-inspired restaurant, Top This, Bare Burger, Fortina Italian Restaurant, and Corbo's Southside Deli, and retail includes Walgreens, Exhale Mind Body Fitness, Pinot's Palette, and Go Green Dry Cleaners. Popular night spots include Sign of the Whale, World of Beer, Dolce Cubano and Crab Shell. Neighboring retailers within Harbor Point also include Fairway Market, Fairway Wines & Spirits, Design Within Reach, Harbor Point Nails, Style Bar Salon, Harbor Point Dental, Verizon Wireless and First Niagara Bank. Other new eateries nearby include Dinosaur Bar-B-Que, Subway, Robeks Fruit Smoothies, Harlan Social, Asian Bistro and Le Pain Quotidien.

Harbor Point is also home to 1,800 luxury residential apartments, with another 500 under construction for completion in 2015. The residential product in Harbor Point offers abundant amenities such as shuttle service, concierge, pool decks with grills and fire pits, fitness center, roof top lounge, billiard room, club room, putting green, child play center, covered parking and a pet friendly environment. Harbor Point residents also enjoy 11 acres of public open space in two parks and two waterfront promenades, as well as a 40 slip marina (accommodating yachts ranging in size from 20 feet to over 100 feet).

The Harbor Point development is located 35 miles from New York City and offers transportation links to the entire region. Harbor Point is walking distance from the Stamford Transportation Center, which offers Amtrak and Metro North service to New York, Boston and Washington D.C. Shuttle service is offered throughout Harbor Point, and to the train station and downtown Stamford.

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