## **ELEBRATING DETENJ**

## Grubb & Ellis|Coldstream launches www.nhlandsites.com to help provide market exposure for available land listings

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Grubb & Ellis|Coldstream Real Estate Advisors, Inc. has launched www.nhlandsites.com, a web site designed to provide increased market exposure for land properties available for sale or lease in New Hampshire. Visitors to the site can search by land type, as well as search land sites by town or city. According to Jim DeStefano, vice president of sales & marketing for Grubb & Ellis|Coldstream, "our firm has an extensive background in the marketing and sale of land properties. Our appreciation of the special nature of land, coupled with our promotion of sustainable and green development practices, has drawn us to this segment of the real estate market. The creation and ongoing operation of www.nhlandsites.com is a natural extension of our efforts. When consumers desire to own a piece of the Granite State, we hope they will immediately log onto the site as an excellent source for product."

Grubb & Ellis|Coldstream has been involved in the marketing and sale of several marquee land assignments in the past few years, including the sale of six lots at the Londonderry Ecological Industrial Park (EcoPark), a sublease of 6.51 acres at Pease International Tradeport to News Sun, Inc. for the construction of Seacoast Media Group's new headquarters, the sale of a 60 acre parcel on Rte. 102 to the Auburn School District, and the sale of the former Beech Hill facility and related 79 acres in Dublin to The Monadnock Conservancy.

Visitors to www.nhlandsites.com can access and download detailed property fliers, site plans, zoning and offering prices on each property listed. Numerous links to important state and local agencies, including municipal tax rates, lending, demographic and environmental information, are also available on the site.

Although the properties on the web site are all exclusively marketed by Grubb & Ellis|Coldstream, DeStefano envisions that owners of non-listed land properties will have the ability to post information on available acreage. "We are tracking land sales and availabilities throughout all regions of New Hampshire and land continues to have high consumer demand."

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