



# nerej

## **What was your most notable project, deal or transaction in 2014?**

December 18, 2014 - Connecticut

Brokering the sale of 200 Executive Dr. in Southington, CT may not have been my largest deal of the year but it is the most rewarding. We have been involved with taking a vacant 150,000 s/f building out of foreclosure and working with the new owner to bring it back to class A standards. We already have 2 signed leases for 20,000 s/f and have proposals to other tenants for more than half the building. This building is the most aggressively priced space in the entire market (\$10/sf gross) relative to the quality of the building.

What was your greatest accomplishment in 2014?

We are proud to announce that we have had several great accomplishments this year and couldn't begin to list only a few. We appreciate all of the business we receive and are humbled by all.

What are your predictions for commercial real estate in 2015?

In 2015 I see the pendulum finally starting to shift to becoming a "landlord market" in several suburban towns due to increased absorption and lack of new product.

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