

## J.M. Electrical Company projects a busy year

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J.M. Electrical Company, Inc. are projecting 2014 to be the company's biggest year to date, citing a 13% increase in projects ordered in the first half of the fiscal year despite a competitive construction market.

Building off of the company's continued growth over the past three years, J.M. Electrical has recognized that this significant milestone in the company's 29 year history could not be achieved without a commitment to quality management and project efficiency, as well as sustained customer engagement.

"We are thrilled to have a continued track record of success and are proud that 2014 projects to be J.M. Electrical's most productive year yet," said Paul Guarracino, president of J.M. Electrical. "Although the amount of jobs increases each year, developers in this tough building market remain focused on cost-efficiency and a guarantee of high quality work. Our success could not be attained without the relationships fostered over the years with our valued customers, who are a testament to our dedicated quality management and quality control that help us complete each project on time and on budget."

Throughout the years J.M. Electrical has remained focused on the quality of their work, ensuring that each project receives the highest levels of skill, safety, and cost-effectiveness in a time where developers are keenly focused on each project's bottom line. Bolstering their commitment to exceeding customer expectations and streamlining project development, J.M. Electrical recently established an employee training facility devoted to sharpening each technician's skills, as well as mastering the newest technological advances in automated building systems from customers and the industry at large.

"With an increase in LEED certified building construction, as well as an emphasis on energy efficiency in new and high-end residential and commercial facilities, our technicians at J.M. Electrical must be experts in the newest building system innovations," said Guarracino. "By having continued education in our craft and anticipating customer and industry requirements, we are able to better serve a wider range and more complex set of projects in the future."

"J.M. Electrical has a long track record of successfully delivering projects on behalf of Santoro Associates and our clients. We are very pleased to partner with again and again on very complex and challenging projects, and we congratulate them on their thriving business," said Al Santoro, president, Santoro Associates.

J.M. Electrical has nearly 30 years of experience and expertise in the installation of advanced automated building systems, which from the beginning have been the cornerstone of the business. The future is expected to bring continued emphasis on these efficiently integrated systems, as well as renewable energies and other evolving technologies.

New England Real Estate Journal - 17 Accord Park Drive #207, Norwell MA 02061 - (781) 878-4540