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## **Shawmut Design and Construction hires Hassell as director of business development**

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Shawmut Design and Construction, a national construction management firm, has hired Stephen Hassell as director of business development. In this role, Hassell will focus on growing Shawmut's institutional and corporate clients throughout New England and will work closely with the executive management team to oversee regional client relations.

Hassell has over 40 years of experience in building construction, design, and real estate development. He has held executive positions at Anderson-Nichols, Cushman & Wakefield and Collaborative Engineers, and has managed major complex projects such as the former Wang Towers. He most recently served as vice president of client development at Columbia Construction Company where he led the firm's long-term strategic growth and new business development across six market sectors.

"We are thrilled to welcome Stephen to the Shawmut team," said Les Hiscoe, president of Shawmut. "He brings a wealth of industry experience and insight that will not only benefit our clients, but enhance our institutional and corporate business lines."

Hassell has an MBA from Babson College and a B.S. in mechanical engineering from the Northeastern University College of Engineering, where he was elected to the Chi Epsilon Honor Society.

Shawmut Design and Construction is a national construction management firm that builds exciting projects for distinguished clients. As an ESOP (employee-owned) company, Shawmut's main objective is delivering exceptional, personalized service to clients. Shawmut's construction management services project teams take the time to truly listen to clients' goals and concerns while implementing comprehensive tools and services. Shawmut's unique business model allows project teams to better service clients by focusing their specialized expertise within one of the following areas: academic, commercial, corporate interiors, cultural and historic, gaming, healthcare and science, hotels, restaurants, retail, and spas and health clubs. Shawmut has offices located in Boston, New York, Providence, North Haven, Los Angeles, and Las Vegas.

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