

## **Professional Profile: Matt Guarracino, 2015**

January 15, 2015 - Construction Design & Engineering

Name: Matthew Guarracino

Title: Business Development Manager

Company: J.M. Electrical Co., Inc.

Location: 6 Kimball Lane, Suite 320 Lynnfield, MA 01940

Place of birth: Boston Family: Wife - Angie

College: Stonehill College (BA) and Babson College (MBA)

First job unrelated to your current field: Game coordinator at Laser Plex.

First job in current field: Summer help at J.M. Electrical.

What your firm does now and its plans for the future? J.M. Electrical specializes in the installation of integrated control, building automation, fire alarm and security systems. We also perform Instrumentation, retrofit, renewable energy and performance contracting projects as well. Our plan is to continue our current growth while strengthening our core competencies. This will require us to increase our service offerings and expand our customer base.

Hobbies: Traveling, golfing, skiing and spending time with family and friends

Favorite novel: The Great Gatsby Favorite film: Wall Street (the original)

Keys to success: Hard work, focus and the ability to learn from others

Person(s) you most admire (outside of family): Warren Buffett

If you had to choose a different profession, what would it be? Sportscaster

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