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## **Company of the Month - Timberline Construction Corporation: A company committed to grow daily, 365 days 360 degrees**

January 15, 2015 - Front Section

In 2014, Timberline Construction Corp. continued to strategically invest in its systems, people and relationships in a big way. President, Steven P. Kelly, understands the importance of these investments and has expanded both the wireless construction division and full-service general contractor division, now serving regional, national and international clients with a project portfolio spanning the northeast. This past year the company focused on building its team as well as its portfolio in the academic, healthcare and corporate sectors, gaining highly sought-after industry professionals. Working towards his vision to be "Best-in-Class," Kelly embraces the company's evolution and demonstrates relentless dedication towards this goal.

### **Team Building - Talent, Wellness and Innovation:**

It is said that teamwork makes the dream work and at Timberline, team building is a priority. Over the last three years, the company has rolled out and improved many initiatives for this mission, to create and maintain a strong team/family dynamic for wellness, collaboration and communication. This effort has included, but was not limited to anniversary programs, newsletters, monthly luncheons, cook-offs, outdoor work and dining space, a let's-hear-it physical and electronic suggestion box, team and family outings and holiday parties.

In 2014, beyond enhancing each existing program, Timberline built an in-house fitness center and launched a state recognized wellness program with trainer led fitness clubs and a smoking cessation program, in addition to offering healthy complimentary breakfast options. Team Timberline also participated in the Spartan Sprint at Fenway this past November. To recognize their extended team, Timberline threw its first Subcontractor Appreciation Oktoberfest, featuring the Joshua Tree band on the roof of their Canton office. Furthermore, Timberline partnered with industry safety experts to enhance site safety for both divisions and installed an on-site training tower for the wireless division.

In March, the marketing department launched an improved web-based and mobile Customer Relationship Management (CRM) system specifically developed for the industry, which also includes a project and talent database in addition to many other collaboration and knowledge base features.

In the previous year, Aurora Cammarata, VP, business development and marketing and Bud Fraumeni, director of business development joined the business development and marketing team, including the "dynamic duo" sisters Nicole and Michelle DeBenedictis, the director of marketing and marketing manager. This November their team gained Sabrina Bauer, from NEREJ, as a marketing coordinator. Four of Timberline's vice presidents were also recruited in 2014 to join the business development effort and lead the operations teams with passion, experience, entrepreneur spirit,

integrity and strong client service.

#### Meet the Coaches - New Team Leaders:

Christy Murphy, LEED AP, joined as vice president and project executive in March; with 15 years of construction experience she leads Timberline's healthcare project teams. Prior to Timberline, Murphy managed construction projects for Gilbane, J.K. Scanlan, Walsh Brothers and RF Walsh. In 2014, she became a recipient of South Shore Star's 40 Under 40 Award.

Timberline also proudly gained Timothy McManus, as vice president and project executive, well-known for his expertise in the industry; he offers over 30 years of experience and leads our academic and corporate teams. Prior to joining Timberline, McManus served as vice president with Tishman Construction for more than eight years and 18 years with Payton Construction.

Wm. Dale Burr, vice president and project executive, offers over 25 years of experience and leads Timberline's retail, hospitality, multi-unit residential, life science and data center teams. Burr also heads our operations technology efforts and rolled out an advanced web-based project management system to our team last year.

Recruited as vice president and director of field operations, Jeffrey Burke leverages his 20 years of construction management experience, most recently with Jones Lang LaSalle. With a dedication to continued professional training and development, Burke is responsible for the leadership, safety and operational excellence of the GC division's field team.

In early 2013, Timberline had recruited chief financial officer, Andy Davidson to head accounting, office management, IT, legal and human resources. In 2014, Elizabeth Sithivong joined his accounting team from J. Calnan and Diane Holbrook was most recently welcomed to the team as director of human resources. Holbrook offers over 25 years of experience with renowned companies such as Comcast, TJX and Gillette.

Additionally, the company has grown throughout all of its departments, gaining some of New England's most talented project managers, superintendents and estimating professionals.

#### 2014 Review of Projects:

A year ago, it would have been rare to find a Brandeis student bragging about their living quarters in the "Foster Mods" residence halls. The Mods were built as a temporary living space intended to last a year and were eventually converted into permanent structures. After 40 years of harsh wear and tear, Timberline Construction upgraded the outdated and rundown halls, giving the students something to be excited about on move-in day. This \$1.7 million project is one of the many academic environments that Timberline transformed in 2014. The team also completed a classroom renovation within the G'Zang building at Brandeis.

On Boston College's campus, the team completed renovations for the Yawkey Athletic Center, the Flynn Recreation Center and multiple dining service facilities concurrently during summer break. At Northeastern University, Timberline renovated an outdated lecture-style classroom in Richards Hall as well as an economics department within Lake Hall and two conference rooms within the Egan Center. Renovations were also completed within the Dana Center locker rooms for Bentley University and in the Sargent College building for Boston University.

Building on our expanding team's strength in healthcare construction, Timberline also wrapped up a phased \$4 million renovation and alteration project for the occupied Dimock Community Health Center in Roxbury, Mass., another phased multi-level \$4 million fit-out project for the Family Health Center of Worcester and renovations for the Whittier Rehabilitation Hospital in Westborough, Mass.

Other 2014 projects include a tenant improvement remodel for the Luggage Factory within Assembly Row Mall in Somerville, Mass., an office space, reception and conference room renovation for NAIOP in Needham, Mass. and an interior fit-up for a new Pressed Café in Nashua, N.H.

#### What to Expect in 2015:

Expect an even bigger year; Timberline is dedicated to continually raising the bar for our extended team for optimal client service and performance. Going into the new year, Timberline will be kicking off a project in the behavioral health unit at Melrose-Wakefield Hospital and at Beth Israel Deaconess Hospital-Milton, requiring tight access, scheduling and security controls. Timberline has partnered with JACA Architects for the phased design/build project within BID-Milton's Lintz Medical Office building. Other upcoming projects include envelope repairs and MEP upgrades to Tufts University's Veterinary Medical Education Center, the creation of Muentener Lab in the Psychology building at Tufts University. The new 98,000 s/f Great Space Storage project in Dorchester, Mass. will be finishing up this month.

The team will also be building the \$3.7 million, two-story Hybrid OR addition to the existing Surgical Building at Charlton Memorial Hospital; a 58,000 s/f interior renovation and addition at the Hannah Duston Healthcare Center; a two-story skilled nursing home; and a renovation and addition for the Animal Rescue League of Boston in Dedham, Mass. Other projects for 2015 include a 34,000 s/f corporate renovation for SOPHOS; 10,000 s/f phased renovations for Clean Harbors in Norwell, Mass.; corporate server for Liberty Mutual in Dover, N.H.; and the tenant fit-out for the first U.S. OGAWA Coffee shop in Boston, for the Japanese brand.

Timberline is also an active supporter of the community and particularly causes in support of our local military, police and firefighter heroes and their families. Timberline has been a supportive partner for the Mass Fallen Heroes foundation and the MFH Memorial in the Boston Seaport District, which is now in construction.

In 2015, Timberline looks forward to not only continuing the support of non-profit organizations and our employee wellness and satisfaction initiatives, but also in creating more programs and opportunities for the team to get involved with community needs.

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