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## **President's message: Spring is around the corner**

March 05, 2015 - Northern New England

We have had quite a winter in New England, and the snow is very much piled up outside our home and our offices. It's hard to see how we can do business, however it has not been stopping us from doing business; business keeps on marching. With spring almost here and it appears that we are looking at a better market once all that snow melts, make sure you are ready to take advantage. Now is the time to be looking ahead.

The National Association of Realtors has published a 2015 Commercial Market outlook, and it can be accessed at this link <http://www.realtor.org/reports/commercial-real-estate-outlook>.

We will also put this report up on our website very soon for our members to access. It's interesting reading, please take a little time out of your day to review the data.

Once again, I will remind you all that we really do want to hear from you. Please take the time to let us know what we can do to help.

You can help NH CIBOR too. We have many volunteer committees who do great work for our members, and we need more of you involved. Please consider joining one of our committees today. Choose a topic you are interested in and passionate about. Visit our website for the list of committees. It will be rewarding for you.

Gerry O'Connell is the 2015 president of the New Hampshire Commercial and Investment Board of Realtors. Gerry O'Connell, KW Commercial CLCG

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