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## **The Bulfinch Companies, Inc. collaborates with Leanbox at Hillside office building**

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The Bulfinch Companies, Inc., a private commercial real estate investment firm, has partnered with Cambridge startup Leanbox, providers of healthy and low-cost food kiosks, at Hillside Office Building. Bulfinch continually explores opportunities to enhance tenant amenities across the portfolio, and strives to deliver to tenants multiple on-site conveniences. In a season where snow has been a menace to all, services like Leanbox enable tenants the opportunity to enjoy a quick, fresh, nutritious, and low cost lunch or snack just steps from their desks.

"Imagine the Whole Foods' prepared food section stuffed into a three-by-four space for the office," said Shea Coakley, Leanbox founder. "We're providing 24/7, 365-days-a-year access to healthy food."

Leanbox is not your typical vending machines. They like to refer to their machine as a "innovative fresh food kiosk" or a "high tech refrigerator" that delivers a wide variety of healthy drinks, breakfast items, snacks, and lunches. As employees consume the products, inventory is updated in real time providing Leanbox with the information needed to restock, as they do every other day, so food remains fresh and available. In addition, Leanbox adjusts the product mix based on data so employees are getting exactly what they want.

"Leanbox is a fantastic concept that will provide our tenants with direct access to healthy food options right in their building." said Michael Wilcox, director of leasing at Bulfinch. "Today's employees are health conscious, and busy, so to be able to quickly purchase something nutritious on-site is a win/win."

Bulfinch is an entrepreneurial, value-added real estate investment firm specializing in the development, acquisition, management, and repositioning of commercial properties in Greater Boston. Since its inception in 1936, Bulfinch has developed, acquired and repositioned more than \$1 billion in commercial real estate.

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