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Professional Profile: Bruce Waters, 2015

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Name: Bruce Waters

Title: Senior Broker

Company: Lang McLaughry Commercial, Hanover, N.H.

Birthplace: Winchester, Mass. 1948

Family: Married, Marion. Children: Britta and Morgan.

Education: University of New Hampshire, graduated 1972

First job outside of real estate: With the help of my mother mentor, Karleen, we bought a defunct general store and closed marina in Maine, revived them, and sold them for a nice profit.

First job in real estate: Buying and selling older commercial real estate properties in Maine. Then spent five years in Florida developing an entire island: The Safety Harbor Club.

Hobbies: Golf, tennis, and gardening (flowers and veggies at a summer vacation property in Maine).

Favorite book: Revolutionary War books.

Favorite movie: "Sound of Music"

Favorite tv show: The Golf Channel

Person you respect most outside of family: Konrad Ulbrick, a mentor inventor.

If you could have lunch with anyone deceased (not family): Winston Churchill on a battleship discussing the defeat of Germany with FDR.

Key to success: Preparation and have fun and being member of CCIM.

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