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## Engel & Völkers opens new Concord, Mass. office

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Engel & Völkers, a European-based premium real estate brand, has opened its new Concord shop at 199 Sudbury Rd., extending the firm's comprehensive global services to real estate buyers and sellers of the area.

The opening comes with the union between the storied international brokerage and Mendosa-Balboni Fine Properties, an award-winning luxury real estate firm serving Concord and the surrounding communities.

The partnership brings seven agents from Mendosa-Balboni Fine Properties to the new Engel & Völkers Concord, and further solidifies the firm's presence in the Massachusetts marketplace by complementing the firm's Boston and Martha's Vineyard shops.

"With its unique historic offerings, deep-rooted cultural heritage and tight-knit community, Concord presents itself as an ideal location to further Engel & Völkers' Massachusetts presence in the greater Boston region," said CEO of Engel & Völkers North America, Anthony Hitt. "Mendosa-Balboni Fine Properties' hyper-localized service with a sophisticated edge impeccably aligns with Engel & Völkers overarching global principles, enabling Concord and surrounding area real estate buyers and sellers to receive the highest possible level of service."

"Our intimate knowledge of the Concord area real estate landscape will offer a dynamic pairing with Engel & Völkers global network, elevating Concord's ever-growing appeal in the international real estate marketplace," said Sharon Mendosa, co-owner of Engel & Völkers Concord.

Engel & Völkers Concord, situated in the heart of the historic town at 199 Sudbury Rd., will provide leading services for buyers and sellers of premier properties in Concord, Carlisle, Acton and its surrounding communities. Concord's close proximity to Boston, coupled with its thriving job market, sought after public & private schools and highly desirable historic & new homes, has helped the Concord marketplace see growing interest from both local and international buyers and sellers in recent years.

"This partnership positions us with an unrivalled international platform, along with a number of cutting-edge tools and resources, that will ensure our client services continue to stand second to none in today's increasingly global market," said Kevin Balboni, co-owner of Engel & Völkers Concord.

With the opening of the Concord shop and the recent opening of the Beverly Hills, Dallas, Atlanta, New York City and Canada brokerages, Engel & Völkers continues to strengthen its presence in the premium real estate market across North America. Additionally, Engel & Völkers continues to expand throughout the United States with the anticipated opening of new shops in San Francisco; Vienna, Virginia; and Houston, Texas.