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## Professional Profile: Norman Peck III

April 16, 2015 - Connecticut

Name: Norman Peck III

Title: Agent

Company: Pequot Commercial

Location: 1020 Hartford Turnpike, Waterford, CT 06385

Birthplace and Year: New London, CT 1952

Education: BA, St. Anselm College

What 5 words would you use to describe how you got to where you are now: Hard work, honesty, punctuality, perseverance.

First job outside of what you are doing now: Other than delivering papers, bailing hay at 14 years old.

First job in real estate or allied field: 1993, Agent at Carriage Commercial, East Lyme CT

What do you do now and what are you planning for the future? Commercial agent

How do you unwind from a busy day at work? Go home, glass of wine, talk to wife

Favorite movie: "Captains Courageous"

Favorite song and artist: "Patricia" (also happens to be my wife's name.)

If you knew then what you knew now, what would you tell yourself: I wouldn't need to tell myself anything, I already would have known it. Is that a trick question?

One word to describe your work environment: Healthy

Rules to live by in business: Call people back promptly, never try to solve a problem by email, educate yourself, be honest, put in the time and effort

If you could invite one person to dinner (living or dead) who would it be and where would you go: Abe Lincoln to my home

What is your dream job: Governor, State of Connecticut