

Orloff named vice president / commercial real estate relationship manager for Radius Bank

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Radius Bank, a full-service bank with offices in Mass. and N.Y., has hired a seasoned banking professional to its commercial banking team. Debbie Orloff was named vice president / commercial real estate relationship manager for Radius Bank. She will be responsible for cultivating new commercial real estate business for the bank in the New England region.

Orloff comes to Radius with over 25 years of experience in various commercial real estate lending and commercial real estate mortgage banker roles with national financial institutions including Chase Bank (Chemical Bank), John Hancock Real Estate Investment Group, GE Capital, Northmarq Capital and, most recently, in the Boston area with Cornerstone Realty Capital.

Orloff has completed over \$2 billion in commercial real estate financial transactions of all types and sizes throughout New England and across the US.

Orloff is a graduate of Georgetown University and holds a master's degree from Johns Hopkins University in International Economics & Development Studies.

"We are pleased to welcome Debbie to our Commercial Lending team," said Michael Butler, president and CEO of Radius Bank. "She brings a wealth of commercial real estate and mortgage banking experience with her to this role, and we look forward to her contributions as the Bank continues its profitable growth."

Radius Bank is actively lending to qualified businesses. With assets of more than \$702 million, Radius Bank is a community bank offering a full complement of business and personal products and services. The bank serves consumers, small and middle market businesses, unions, and government entities as its core clients. The bank offers anytime/anywhere banking via mobile device, 24-hour ATM service, and remote deposit capture, provides additional services such as treasury management capabilities, and partners with organizations including mobile payments leader LevelUp and student loan debt reduction company SmarterBucks. Customers can readily access traditional, personalized branch banking at banking centers located in Massachusetts and New York. Radius Bank is a member of the Federal Deposit Insurance Corporation and is an Equal Housing/Equal Opportunity Lender.

New England Real Estate Journal - 17 Accord Park Drive #207, Norwell MA 02061 - (781) 878-4540