



CELEBRATING  
55 YEARS

# nerej

## Professional Profile: Nancy Butler 2015

May 14, 2015 - Connecticut

Name: Nancy Butler, CFP, CDFA, CLTC

Title: Owner

Company: Above All Else, Success in Life and Business

Location: Waterford, Connecticut

Birthplace and Year: New London, CT 1950

What 5 words would you use to describe how you got to where you are now: Determination, hard work, organization, ethics

First job outside of what you are doing now: Asset management and financial planning

First job in real estate or allied field: Property management of about 1,000 apartments

What do you do now and what are you planning for the future? National professional motivational speaker, award-winning author, and business coach - going forward, plan more public speaking

How do you unwind from a busy day at work? Dinner out, dancing, time with family and friends

Favorite movie: Seven Pounds with Will Smith

If you knew then what you knew now, what would you tell yourself: Take more time to smell the roses

On word to describe your work environment: Enjoyable

Rules to live by in business: 1. Do the right thing in business and the money will come. 2. Effective time management can bring you success in business. And lack of it, can break you. 3. It's progress that matters, not perfection.

What is your dream job: I have it now. After 25+ years of building a business from scratch with only \$2,000 to my name and no other income, to approximately \$200 million in assets under management and selling it, I now spend my working time using all that I have learned to help other businesses and individuals be more successful. Since I no longer have to work, I only work with the people and businesses I feel passionate about and know that I can make a huge difference for.