

## Women in Real Estate: Tania Abraham of Rakow Group

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Years with company/firm: Over one year

Years in Field: About 3 years in US and 2 years in Germany

Years in Real Estate Industry: One year

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Real Estate Organizations/Affiliations: New York and Connecticut Real Estate License

How do you use social media to promote yourself and/or the company/firm? LinkedIn and Facebook postings, Google ads

What advice would you give women just starting out in Commercial Real Estate? Be strong because it's brutal out there!

During the last 5 years of your career, which professional accomplishment, honor, or achievement has meant the most to you and why? The respect of my co-workers

When was the first time you realized that you were meant to be in the CRE Industry? When I started to manage some family owned real estate

What are 3 words that describe your company atmosphere? Professional, Friendly, Nondiscrimination

When you think of the CRE Industry, what are 3 words that come to mind? Competition, Opportunity, Professionalism

What are 3 things you will try doing or accomplishing in the next 10 years? Strong career in Real Estate Investment field, Financially stable future, Building up professional knowledge

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