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## Women in Real Estate: Victoria Clark of Connecticut Commercial Realty

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Years with company/firm: 10 years with the firm

Years in Field: 10 years

Years in Real Estate Industry: 10 years

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Real Estate Organizations/Affiliations: Greater Hartford Association of Realtors

How do you use social media to promote yourself and/or the company/firm? Daily Facebook posts "CCR Select Homes," LinkedIn and Instagram.

If you could choose one thing differently when you first started, what would it be? I would probably choose to start in the real estate industry in a different economic cycle; however starting at the beginning of a recession was actually good for me in retrospect. It has been good in the end as we have stayed strong as an independent firm.

What advice would you give women just starting out in Commercial Real Estate? I always remind women in commercial real estate that we all have the same license as our male counterparts.

During the last 5 years of your career, which professional accomplishment, honor, or achievement has meant the most to you and why? I was honored in 2012 to be named a Woman of "FIRE" (Finance, Insurance and Real Estate).

When was the first time you realized that you were meant to be in the CRE Industry? When I started in the real estate field I started thinking I would focus only on residential sales but my first transaction was commercial sale and I loved it.

Having an incredible mentor like my dad William Newman in the industry for so long has also added to my confidence in the field.

What are 3 words that describe your company atmosphere? Energetic, Knowledgeable and Trustworthy

When you think of the CRE Industry, what are 3 words that come to mind? Complex, Multi-faceted and diverse.

What are 3 things you will try doing or accomplishing in the next 10 years? Continue to connect buyers, sellers, landlords and tenants, continue to learn about the ever-changing business atmosphere and be successful.