

Boston Realty Advisors hires Dumont as partner and CEO of Advisors Living

July 02, 2015 - Front Section

Boston Realty Advisors has appointed Janice Dumont as partner of BRA and CEO of Advisors Living, the company's new residential brand extension. A one-of-a-kind full-service agency, Advisors Living combines a team of dedicated agents, talented researchers and the only 24-hour service desk in the industry to service each client, sale and transaction.

Dumont is an award-winning real estate agent and entrepreneur with 20 years of experience managing more than \$1 billion in sales over the past 10 years. As CEO, she is leading the Advisors Living team in marketing and selling new development projects, selling luxury homes and estates, buyer brokerage and consulting for investment entities. As CEO, she has already brought more than \$150 million in listings to the business.

BRA recently doubled its Boylston St. headquarters, enabling Advisors Living to join the commercial firm under one roof and apply the same practices of quantitative analysis, full time associates and a highly trained and professional sales force.

Jason Weissman, founder and principal of BRA, said, "Residential construction is expanding throughout Boston with 1,866 new units planned for 2016, and we are pleased to have Janice onboard to help us take advantage of this booming market."

New England Real Estate Journal - 17 Accord Park Drive #207, Norwell MA 02061 - (781) 878-4540