



# nerenj

## **08-17-2015 CCIM Calendar of Events**

July 16, 2015 - Connecticut

CI 104 - Investment Analysis for  
Commercial Investment Real Estate

August 17 - 20

Location: 60 South Broadway, 4th floor,  
White Plains, NY

Similar to other courses, CI 104 is case-study driven. Within each case study, you will encounter a key investor decision: Should a non-taxable investor acquire an investment with or without debt financing? What if the investor is taxable? During the holding period of an investment, should an investor make a discretionary capital expenditure or not? How does an investor evaluate disposition alternatives? Gain knowledge, tools, and resources needed to make these decisions.

Begin to develop the practice of integrating the CCIM Communications/Negotiations Model into all real estate decisions with a focus on using this Model in presentations.

With today's challenging real estate market, we will also take a comprehensive look into approaching risk analysis by exploring the types of risk associated with real estate investment, and the ways to mitigate and manage those risks.

For more information visit [www.ccim.com](http://www.ccim.com)