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## Professional Profile: Tim Long 2015

August 06, 2015 - Front Section

Name: Tim Long

Title: Site Sales Manager

Company: Fafard Real Estate

Location: Milford, Mass.

Place of Birth and Year: Natick Mass. 1955

Family: Wife Jaqueline, daughter Alyssa

First Job Unrelated to your current field: Music retail, instrument sales

First Job in current field: Site Sales Development Marlboro 1989

What Your Firm Does Now and Its Plans for the Future? Fafard is a land development company, builder, and real estate brokerage firm for residential and commercial properties. Future plans include large new subdivisions in Bellingham, Upton, Holliston, and other.

Hobbies: Musician, Sailing, Golfing, Cycling

Favorite Novel: "Les Miserables"

Favorite Film: Anything from Marvel

Keys to Success? In depth product knowledge and good people skills.

Person(s) You Most Admire (outside of family)? Harrison Ford

If You Had To Choose a Different Profession, What Would It Be? Kitchen design