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## Professional Profile: Joe Toppi 2015

August 13, 2015 - Rhode Island

Name: Joe Toppi

Title: President

Company: The Toppi Group

Location: Greenville, RI

Place of birth: Providence, RI

Family: Wife, Grace, two Daughters, Rachel & Elizabeth

College: Providence College

First job unrelated to your current field: Liquor store clerk

First job in current field: Recruiter

What your firm does now and its plans for the future? We listen and learn from our customers forging business partnerships and providing them with top talent to insure "the proper fit." Future plans include sales professionals on the road which will get us better acquainted with our customers internal operations and needs.

Hobbies: Family, faith and football

Favorite novel: "The Pillars of the Earth" (Ken Follett)

Favorite film: "The Godfather II"

Keys to success: In a business where we tend to talk-in an effort to sell our firm and our candidates, listening and retaining are the keys. Being honest with clients and candidates may not always result in an immediate placement but always pays off in the end.

Person(s) you most admire (outside of family) Matthew Kelly

If you had to choose a different profession, what would it be? Comedy writer

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