## **ELEBRATING DETENSION**

## Meet the leadership of the Real Estate Finance Association

August 20, 2015 - Connecticut

REFA-CT introduces new leadership:

President/Chairperson

Al Mirin, Cushman & Wakefield

The Real Estate Finance Association of Connecticut (REFA-CT) elected its president/chairperson, Al Mirin. Mirin is an executive director of investment sales in Cushman & Wakefield's Stamford office.

Mirin has been recognized as a top producer in investment sales in the region for the past 25 years. He is a leader in Cushman & Wakefield's regional investment sales group and heads the private capital group, which specializes in middle market sales. The private capital group focuses on sales and strategic consulting on behalf of owners of office, industrial, retail and multi-housing properties in Fairfield and Westchester Counties.

Prior to his being elected president/chairperson of the Real Estate Finance Association of CT, he served as the REFA Fairfield/Westchester chapter president.

Fairfield/Westchester president

Jack Mullen, Summer Street Advisors

As the founder and managing director of Summer Street Advisors, LLC (SSA), Mullen brings a breadth of knowledge and experience to the CRE industry. Prior to the formation of SSA, he was an executive member of GE Capital Real Estate's Global valuation team and was responsible for managing transaction teams in the due diligence, valuation and underwriting activities supporting the acquisition of \$10 billion in CRE investments. Previously, he served as vice president with Turing Capital responsible for risk and transaction management for corporate and commercial real estate lending opportunities.

Fairfield/Westchester VP

John Greenspan, David Adam Realty

John Greenspan is the director of acquisitions and asset management at David Adam Realty, Inc. (DAR) based in Westport, Connecticut, where Greenspan oversees DAR's real estate investment and asset management activities. Greenspan has over fifteen years of investment and development experience. Prior to joining David Adam Realty, Greenspan was as a managing director at Commonfund, where he managed acquisition, asset management, and disposition activities for a diversified portfolio of real estate investments in major markets across the U.S.

Hartford president

John Clark, Cigna

John Clark is a managing director and a member of the investment committee for Cigna Realty Investors. He serves as the head of debt and equity originations and is responsible on a national basis for all activities related to real estate equity acquisitions and commercial mortgage originations. As a division of Cigna Investment Management, Cigna Realty Investors pursues real estate lending and joint venture investments in major markets across the United States, and invests in real estate private equity funds. Currently the company's real estate investment holdings total approximately \$5 billion. Clark joined Cigna in 1997. Prior to his current position, he held various positions in asset management, acquisitions and mortgage originations within the organization.

## Hartford vice president

## Timothy Mitchell, CBRE

Timothy Mitchell is a vice president in the Hartford, Connecticut Office of CBRE/New England. He has over 20 years of professional experience in the preparation and review of commercial real estate appraisals, feasibility studies, rent analysis, market studies, partial interest analysis, property assessment valuations, easements, consulting assignments, right-of-way valuations, and diminution in value from full and partial takings.

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