



CELEBRATING
55 YEARS

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Hobbs Brook Management LLC negotiates 152,889 s/f in lease renewals and expansions

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Hobbs Brook Management LLC has negotiated 152,889 s/f in renewed and expanded leases. The leases include 20 tenants within the Hobbs Brook Office Park in Waltham, and the Edgewater Office Park, in Wakefield, Mass.

"Relationships are the pinnacle of our business, and without the strong levels of trust, loyalty and mutual respect, Hobbs Brook would not be the high-quality company it is known to be," said Patricia Holland, manager of real estate leases at Hobbs Brook Management. "We are thrilled these tenants chose to either renew their leases or expand within our parks as their companies continue to enjoy growth and success. We wish them the best of luck and are happy to be part of their respective strategies."

Tenants within the Waltham Hobbs Brook Office Park include:

- * Actifio: 49,129 s/f;
- * Reed Business Information: 27,973 s/f;
- * Exoprise: 2,336 s/f;
- * McKinsey: 10,572 s/f;
- * Innocentive: 5,181 s/f;
- * BuyerZone: 10,000 s/f;
- * Total Technical Services/Panther Global Group: 6,013 s/f; and
- * Cambridge Sound Management: 3,495 s/f.

Tenants within the Wakefield Edgewater Office Park include:

- * TapClicks: 6,880 s/f;
- * BioPoint: 2,058 s/f;
- * Comcast: 7,082 s/f;
- * ESAI: 3,207 s/f;
- * T.K. Keith: 3,053 s/f;
- * Persian Acceptance: 10,596 s/f;
- * Warren Equities: 2,953 s/f; and
- * TPFGLLC: 2,361 s/f.

In addition to its ongoing leasing activities within several office parks in Massachusetts, Rhode Island, Georgia and Illinois, Hobbs Brook Management is also nearing completion of the 275 Wyman St. project in Waltham, a 300,000 s/f, five-story sustainable office building and the future home of Vistaprint's corporate headquarters. Sustainable upgrades at 610 Lincoln St. North, also within the Hobbs Brook Office Park in Waltham, were completed and 86,000 s/f are available for

occupancy.

Hobbs Brook Management focuses its efforts on satisfying the individual needs of customers that lease within their parks. A service-oriented provider of Class A business solutions to companies large and small, Hobbs Brook builds sustainably, maintains an on-site facilities management staff, and develops or renovates projects for energy efficiency, LEED certification, and the preservation of the local environment. With portfolios in Mass., R.I., Georgia and Illinois, Hobbs Brook offers competitive amenities, on-site catering and dining facilities, fitness centers, and a full-service conference center available to tenants and the public. Hobbs Brook enjoys a steady occupancy rate in the 90th percentile, and holds firm to the belief that tenants should feel secure, well-balanced and prevalent at work.

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