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Marshall of NorthMarq Capital negotiates \$1.1 million refinance for retail property in Falmouth

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Matt Marshall, vice president of NorthMarq Capital's Boston regional office, arranged the \$1.1 million refinance of 199 Main St., a 9,609 s/f retail property.

NorthMarq arranged financing for the borrower through its relationship with a local bank.

"The borrower's long-term ownership of the property and the excellent location in downtown Falmouth on Main Street were key factors in the success of the transaction," said Marshall.

NorthMarq Capital, one of the largest privately held commercial real estate financial intermediaries in the U.S., provides debt, equity and commercial loan servicing through its 36 offices across the U.S.

The company has built long-term relationships with life companies, CMBS platforms and local, regional and national banks and has a long track record of multi-family loan origination through Freddie Mac Program Plus, the Fannie Mae DUS program and through FHA, resulting in more than \$13 billion in annual production volume and a loan portfolio of more than \$45 billion.

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