

Brian Zelman Realtor ERA Broder Group Real Estate

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Name: Brian Zelman

Title: Realtor

Company: ERA Broder Group Real Estate

Location: West Hartford, Conn.

Birthplace: Hartford

Family: Wife, Johanna and chocolate lab, Cali

College: General coursework at UConn. and UMass.

First job outside of real estate: Worked at Manhattan Bagel

First job in real estate or allied field: Current position at ERA Broder Group

What do you do now and what are you planning for the future? ERA Broder Commercial is primarily focused on the sale of land to developers of retail and residential, along with tenant representation. We will be focusing on investment sales and buyer representation as the development market cools off.

Hobbies: Skiing, tennis, travel, dogs Favorite book: "The Great Gatsby" Favorite movie: "Caddyshack"

Keys to success: Persistence, faith in self, vision, self-discipline

If you had to choose another vocation what would it be? Ski/resort management

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