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## **Plans4less.com and Procore team to deliver printed plans to AEC**

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Beacon Falls, CT Having printed sets of plans readily available for review is a necessity at building sites and in many other architecture, engineering and construction situations. Often, having plans on paper makes it easier for the project management team to see at a glance both the big picture and granular details in relation to the full project scheme. While tablets and other devices are fantastic in many situations, many industry professionals prefer to view schematics and read text on sharp, crisp printed plans.

Case studies now clearly document a single best way to print construction documents from anywhere in the world and have them delivered to anywhere in the United States within one business day. In fact, all Procore software users now have the advantage of printing and delivering construction documents on-demand, to anywhere in the country, using a seamlessly integrated app. And the added bonus: The cost is about one-third of what almost every conventional reprographics printer charges for full-sized and half-sized plans. This saves a lot on printing!

GCs and subcontractors can easily get their construction documents printed and delivered right from their Procore dashboard when choosing to use the Plans4Less.com app --available as their "print plans" option with flat rate pricing of \$1 per sheet -- including full-sized (36" x 48") plans.

FCI Constructors, Inc. of Colorado Springs, has been using Plans4Less.com with tremendous success. Upon opening his email one day, Will Kiser, FCI Project Engineer, got a message from one of his firm's offices instructing everyone in the company to use Plans4Less to save money on printing plans.

He notes, "Had an employee out of our Grand Junction office send out a company-wide email about you guys. The cheapest plan printing we have around Williston, ND, is \$3 a sheet, so it's a no brainer to order from you!"

Plans4Less prints any full-sized black and white plans for a flat rate of \$1 per sheet -- any quantity -- and delivers them to any location in the U. S. by the next business day. Half-sized B&W plans are only 50 cents per sheet. Full color plans are also available with the same service at the lowest prices available.

FCI Constructors is extremely pleased with the service they're getting, even at times from Plans4Less owner Brian Burke who often follows up personally with customers. During a recent

conversation, FCI's Will Kiser succinctly summed up this article's main point: "Brian, what can I say? Plans4Less is amazing! You keep delivering crisp, quality plans, even the big 36 x 48's for a dollar a print and I keep thinking what a great find. Then you get the plans on time to exactly where my guys need them at our various sites. Even the shipping costs are low. You guys get an A+ for overall value, and I'll even throw in a gold star for your can-do attitude!"

The integration of Plans4Less.com's digital document printing service with Procore software provides Procore users a significant cost savings and an enhanced user experience.

It's only natural for Procore customers to want and expect ease of use for an integrated construction document printing service as they move from their bidding phase into the project planning and management phases of the projects they win. Procore can potentially enhance their users' experience, opening up to them the lowest cost, most efficient printing distribution system yet conceived.

Service integration innovations like Plans4Less.com keep construction technology on the cutting edge of customer experience advancements. During a 2016 discussion with Rob McKinney, the ConAppGuru, and Brian Burke, construction tech leader James Benham, Founder /CEO of JBKnowledge, the creators of SmartBid, described how his clients benefit with Plans4Less.com integration: "Believe it or not, our users still use lots of paper and need hundreds of prints... and yeah, we have orders! We have customers using the product, saving money and getting better service."

As long as plans are being printed, Plans4Less.com will continue to lead the way in providing cloud users with the best reprographics technology solutions available. Burke says, "We will always look for new and innovative ways to make the printing experience easier and more rewarding for enterprise software clients in the construction industry and beyond." He notes that Plans4Less.com is the first and only print company to be in the Procore App Marketplace, and Plans4Less.com will be integrated into their software by the fall.

New England Real Estate Journal - 17 Accord Park Drive #207, Norwell MA 02061 - (781) 878-4540