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## **Waldman & Associates brings Walpole Mall to 100% occupancy**

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Dan Waldman, Waldman & Associates

Walpole, MA Dan Waldman of Waldman & Associates brought the 400,000 s/f Walpole Mall to 100% occupancy for the first time in 30 years, since receiving the exclusive broker listing in 2015.

“When Waldman & Associates assumed leasing for Walpole Mall, there was a seemingly insurmountable vacancy totaling 80,000 s/f,” said Waldman.

But the regional power mall, owned by RP Realty Partners of Los Angeles, is now home to many national credit tenants including Kohl’s, LA Fitness, Office Max, Barnes & Noble, Old Navy, PetSmart, and many others.

When Broderick Gymnastics said they needed 11,000 s/f, their high ceiling requirement didn’t deter him: “I brought in an architect who showed how we could economically obtain added height by digging down, adding several five-foot gulleys. The deal was done.”

For a local liquor store owner who for years had wanted space at Walpole Mall, Waldman helped him secure a scarce liquor license. Today, the 17,500 s/f Wines & More is a first-class beverage destination.

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