



CELEBRATING
63 YEARS

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Transwestern recognizes 12 Boston producers nationally for their transaction volume in 2016

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Boston, MA According to Transwestern, 12 Boston producers were recognized nationally for their transaction volume in 2016: Tom Ashe, John Barry, Brian Cohen, Ron Friedman, Michael Joyce, John Lashar, Brian McKenzie, Steve Purpura, Bob Richards, Eric Smith, Jon Varholak and John Wilson. Purpura and Varholak also were the firm's top-producing team nationally.

"The year 2016 was special for our firm. We had the most Champions' Club qualifiers in our 39-year history," said Larry Heard, CEO of the Transwestern family of companies. "Transwestern is intentional about honoring its top performers, not simply due to their stellar earnings, but for their unwavering commitment to serving our clients at the highest level."

In total, 30 individual producers nationwide were named to the company's 2017 Champions' Club. Transwestern also annually recognizes outstanding team members with the Presidents' Awards. Two Boston team members were honored for their 2016 performance:

- Management Services Award: Bruce Clifford
- Young Guns Award: Jared Pimm

"At Transwestern, we highly value and recognize talent throughout our entire organization," said Chip Clarke, president, Americas. "Our team members consistently set the standard in serving clients, and we are honored to showcase their achievements."

Transwestern is a privately held real estate firm of collaborative entrepreneurs who deliver a higher level of personalized service – the Transwestern Experience. Specializing in agency leasing, management, tenant advisory, capital markets, research and sustainability services, our fully integrated global enterprise adds value for investors, owners and occupiers of all commercial property types. They leverage market insights and operational expertise from members of the Transwestern family of companies specializing in development, real estate investment management and research. Based in Houston, Transwestern has 34 U.S. offices and assists clients through more than 180 offices in 37 countries as part of a strategic alliance with BNP Paribas Real Estate.

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