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## **NAI Norwood Group takes home three NHCIBOR awards**

July 07, 2017 - Northern New England

Judy Niles-Simmons,  
NAI Norwood Group

Perry Snow,  
NAI Norwood Group

Brian O'Brien,  
NAI Norwood Group

Joe Mendola,  
NAI Norwood Group

Manchester, NH NHCIBOR held their 3rd annual awards ceremony on June 20th to benefit their charity NHCIBOR Cares. Three award recipients are part of their team. Judy Niles-Simmons and Perry Snow tied with Brian O'Brien for the 2016 Retail Transaction of the Year. Joe Mendola took home the 2016 Investment Transaction of the Year.

Niles-Simmons and Snow have been working on the Center View Plaza project in Manchester, formerly known as Lowe's. The 100,000 s/f Huse Rd. building has been subdivided and partially leased. Leases include Chunky's Cinema and Cowabunga's.

O'Brien sold the former Walmart on Keller St. last July. The 118,000 s/f building incited a bidding war. Ultimately it was CarMax that bought the site for just over \$11 million.

Mendola brokered a transaction between Granite Clover Self-Storage and National Storage Affiliates Trust that consisted of a five property portfolio. The transaction was valued at approximately \$28.8 million and consists of 235,000 rentable s/f with 1,900 self-storage units.

The mission of NHCIBOR Cares is to help assist various organizations and individuals in need during emergency situations. Having been in existence for just a few years, NHCC has contributed to over almost two dozen local and statewide causes on behalf of the members who support the NHCC mission. NHCC also awards a Community Service Award at the NHCIBOR annual dinner. NHCC Committee membership is open to any Realtor or affiliate of NHCIBOR, and is encouraged.

New England Real Estate Journal - 17 Accord Park Drive #207, Norwell MA 02061 - (781) 878-4540