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## **Lisowski joins Pinck & Co. as director of business development for Southern New England**

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Alan Lisowski, Pinck & Co.

Glastonbury, CT According to Pinck & Co., a full-service real estate advisory firm providing project management services from concept to close-out, Alan Lisowski has joined the firm as director of business development for Southern New England.

Lisowski will develop Pinck & Co.'s portfolio of Western Mass. and CT clients, continuing the company's focus on senior and affordable housing, health care, education, and mixed-use development. He brings to the firm an accomplished career as a consultant in business development and strategic marketing services targeted to engineering, architecture and construction industry firms throughout the northeast. He was previously director of business development for Skanska USA Building, Inc., where he spearheaded business development and marketing efforts for the company's move into the health care, higher education, and K-12 markets. He earned his bachelor's degree from William Paterson University of New Jersey and pursued graduate studies in city planning from San Diego State University-California State University.

"Alan's in-depth experience and industry knowledge make him an ideal addition to our team as we expand our services in Western Massachusetts and Connecticut, where we have offices," said Jennifer Pinck, founder and president of Pinck & Co.

"Alan will play a key role in helping us strategically grow our company in other geographic markets," said Pinck. "We are thrilled to bring him on board and view this new position as a commitment to serving our future clients with the same mission-driven focus, high level of service, and innovative solutions we have brought to all of our clients over the past 20 years."

Pinck & Co., based in Boston with offices in Springfield, Mass. and Glastonbury, Conn., provides comprehensive project management services to owners and developers during all phases of capital projects. The real estate advisory firm has worked with more than 300 clients totaling more than \$4 billion in construction value. Working collaboratively with not-for-profit, public, institutional, and private clients, Pinck & Co.'s trademark strategy is smoothly integrating the complicated, multi-faceted elements and challenges that exist in each project while consistently representing the owner's interests.

