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Regency Centers seeks joint venture partners for S.C. developments

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Regency Centers continues to aggressively seek quality joint venture developments with local development partners in New England. Development joint ventures have been and continue to be an important component of the company's growth strategy.

"Regency brings together financial strength, a cycle-tested track record, expertise with complex projects, sensitivity to communities, design excellence and best-in-class retailer relationships to add substantial value to the quality developments we create with our JV partners," said Andrew Couch, Regency Centers vice president of investments.

According to Couch, partnering with landowners and local developers is a major component of the company's strategic plan. "These partnerships benefit from Regency's self-funding capital strategy which provides the advantage of working with a large company that has the ability to move quickly to capitalize on opportunities, and the flexibility to consider complex or long-term projects," he said.

Regency Centers has engaged in joint venture partnerships for the development of shopping centers, mixed-use properties and land acquisitions with several individuals and companies on the east coast including six projects in Mass., Virginia and Maryland with J. Donegan Co.

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