

## **IREM to offer Ethics for the Real Estate Manager course**

August 18, 2017 - Connecticut

Wallingford, CT IREM Connecticut Chapter will offer its Ethics for the Real Estate Manager - ETH800 Course on September 19. The course will be instructed by IREM CT's past president, Jason Falcetta, CPM, ACoM, at 30 North Plains Industrial Rd.

Becoming an accomplished business professional takes more than just hard work. In fact, how you respond to ethical challenges has a big impact on your long-term personal reputation and success in business. But being ethical is not just a matter of following the law – it's meeting the standards and expectations that govern the real estate profession. Professional ethics can make the difference between a career as an all-star and a career as an also-ran. Ethics matter. And people pay attention.

Register today and learn to tackle daily ethical dilemmas head on:

• Welcome to the real world. Get a full overview of the IREM Code of Professional Ethics, including the study of actual ethics cases and their implications.

• Do the right thing. Tactics and strategies to resolve ethical dilemmas.

• Avoiding conflict. Identifying factors that contribute to conflicts of interest so you'll know when to avoid them.

Course meets program requirements: CPM, ARM, ACOM.

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