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## Wrapping up summer and a sneak peak of fall events - by Kathy DeMello

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August has been a relatively quiet month for New Hampshire CIBOR as we enjoy the dog days of summer. The board took a hiatus from a full board meeting and met specifically to discuss the topic of commercial certification for real estate agents and brokers practicing commercial real estate. The board members, in their usual way, contributed great ideas and insight to the topic. Ralph Valentine, our president-elect, was able to meet with the Indiana commercial board members earlier this month at the Leadership Summit in Chicago. Indiana has a certification program and we gained much insight from their experience. Watch for more developments in the coming months.

We are excited to know that governor Sununu will be joining us on September 14th at our Public Policy Committee meeting in Bedford. We hope to gain greater insight on his plans for state economic development and to address the concerns of our organization and profession on the impact of economic policies.

The Forms Task Force is wrapping up a long, arduous, and much needed revamping of the NHCIBOR forms. Every form has been reviewed page by page, vetted for legal content and pertinent content. These will shortly be replacing the old forms on Zip Logic and will be available to our members.

The Governance Task Force for 2017 has been formed and will be meeting in September to develop the ballad for open board positions. If you are interested in serving please contact asap so you can be considered for these very valuable positions.

I have a sneak preview for you for some of our fall events coming your way!

- The Energy Forum – An update on current energy trends and the state of energy availability in New Hampshire
- 3rd Quarter PDS – “Growing Your Business” - David Lydell, business coach and Maura Webster of LillaBlu – marketing/social media

- New member orientation
- New commercial core classes, educational opportunities and special events.
- Seacoast marketing meeting
- Statewide marketing meeting.

All dates and times will be posted on our website – [www.nbcibor.com](http://www.nbcibor.com) shortly.

As always, thank you to the board committee and task force leaders and members, and NHCIBOR members who continually and voluntarily step up to make this organization what it is. We are always looking for a few good people to join forces with. Check the committees and task forces on the website. Decide where your skills best fit in, volunteer and get great gratification back. Of course, a thank you to Allison Ropes, our administrative executive, who works tirelessly behind the scenes and keeps us on course.

Hope your summer has been great and you enjoy the remaining days we have of it!

Kathy DeMello is the 2017 president of the NH CIBOR, Bedford, N.H.