



CELEBRATING
55 YEARS

nerej

2017 Women in Real Estate Spotlight - Rebecca Sullivan

September 29, 2017 - Spotlights

Rebecca Sullivan
CREW Boston chapter director
Senior Vice President, Institutional Finance
MassDevelopment

How have you navigated obstacles to achieve success in your career: Some of the best advice given to me was to present solutions, not problems. I focus on identifying solutions to problems, which helps me navigate through obstacles. I believe it is important to have the necessary personal infrastructure in place to handle problems as they arise. This includes developing an effective time management system, maintaining a strong knowledge base, and being able to prioritize and produce high-quality work. Finally, it is vital to strategize, anticipate what's next, and prepare to answer before being asked. It's not an obstacle if you are ahead of it.

New England Real Estate Journal - 17 Accord Park Drive #207, Norwell MA 02061 - (781) 878-4540