

## 2017 Women in Real Estate Spotlight - Hayley Suminski

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Hayley Suminski CREW Boston chapter director Vice President KeyBank

How do you play your strengths to your advantage in your career: I leverage my interpersonal strengths to expand my network, grow relationships and ultimately drive results. The commercial real estate industry is very much a relationship based business and my career has been served well by many individuals that I've met along the way.

In my current role, I continually lean on my relationship management skills, attention to detail and the ability to deliver results for my clients. These strengths allow me to broaden targeted relationships with the goal of expanding KeyBank's Commercial Mortgage Group presence in the Northeast.

What do you do for fun: Fun for me includes most outdoor activities – playing golf, riding my road bike, beaching it or skiing in the winter!

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