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## **2017 Women in Real Estate Spotlight - Sophie Stein**

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Sophie Stein

CREW Bostonndelagate

Vice President, Senior Commercial Transactions Counsel

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How have you navigated obstacles to achieve success in your career: From the beginning of my career, I wanted to be the best I could be in my field. I learned the value of positive thinking early on, and while everyone encounters obstacles at one time or another, I view them as challenges, which makes it much easier for me to overcome them. To achieve success, it is crucial to continue learning, stay informed on what is going within your industry, and be on top of your game by taking on new challenges and network to create new business opportunities.

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