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## **2017 Women in Real Estate Spotlight - Erika Clarke**

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Erika Clarke  
Vice President, Commercial Property Management  
National Development

Years in real estate: 25

What real estate associations or organizations are you a member of: BOMA, REFA, and CREW Boston

How have you navigated obstacles to achieve success in your career: I was laid off early in my career. I remember being devastated and defeated but there was a silver lining, my education payback handcuffs were removed and that allowed me to relocate. That experience helped me to look for the positive in all situations. I always try to keep in mind that I have choices on how I react and there may an opportunity to turn a negative into a positive experience. You always have a choice but remaining positive, being open minded and flexible has opened many doors for me.

What do you do for fun: Family, friends and outdoor activities. There is nothing as rejuvenating as spending a few hours taking in nature!

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