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## 2017 Women in Real Estate Spotlight - Jennifer Christakes

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Jennifer Christakes  
Regional Manager  
JLL

Years in real estate: 17

What real estate associations or organizations are you a member of: BOMA

How do you play your strengths to your advantage in your career: I have a unique background, having served as a captain in the Army Corps of Engineers prior to joining JLL. I found that the Army taught me a lot about discipline, leadership and management skills and I've been able to leverage those strengths to achieve success throughout my career at JLL.

What trends are you seeing so far this year: I recently relocated to Boston from Chicago and I am seeing a lot of similar trends between the two regions. More specifically, I have seen areas like the Seaport and Fort Point attract new office, retail and residential developments. Across the city, things like roof decks, high-end amenity spaces, full-service fitness centers and conference centers are becoming increasingly important for office tenants. These factors have been all the rage in Chicago for the last 10 years as the city has focused on attracting large corporations downtown and I feel like they are just now taking off in Boston.

What do you do for fun: I love to travel, explore new places and spend time outside. The experiences with my family mean the most to me.

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