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2017 Women in Real Estate Spotlight - Sylvia Sakr

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Sylvia Sakr
Vice President
MG Commercial Real Estate

Years in real estate: 12

What real estate associations or organizations are you a member of: ICSC

How have you navigated obstacles to achieve success in your career: Having been in the real estate business for over 12 years, one learns to become a mediator between sellers and buyers, landlords and tenants. You also have to focus on your long-term goals, build trust and most importantly; always put your clients' best interest above everything else. That's what turns your clients into your best referral sources for continued success.

How do you play your strengths to your advantage in your career: Having lived and worked in several countries and regions all over the United States and Europe, I am able to understand clients' needs and concerns in different cultures and communities. This explains why my clientele tends to be quite international.

What trends are you seeing so far this year: 2017 seems to be a stronger year for sales/purchases in the commercial R.I. market. Established businesses are looking to purchase real estate rather than continue to lease.

What do you do for fun: Chase my twin boys and try to keep them out of the ER!

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