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Cummings Properties signs MobilityWorks to 10,000 s/f lease

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Woburn, MA MobilityWorks, one of the nation's largest retailers of wheelchair-accessible vans, has leased a 10,000 s/f space with Cummings Properties for its newest dealership. The showroom is expected to open soon at 299 Washington St.

MobilityWorks sells new and pre-owned vans that are modified for wheelchair accessibility, and provides rental vans and adaptive equipment such as hand controls, rotating seats, and scooter lifts.

"Woburn is at the nexus of Rtes. 95/128, Rte. 93, and Rte. 3; it's a very accessible area and ideal for business," said Roger Brown, general manager at MobilityWorks.

The Washington St. dealership will be the third that MobilityWorks has opened in the state, with others in North Attleboro and Norwood.

"MobilityWorks required a first-class dealership location that can be easily accessed by its clientele," said Cummings Properties senior leasing director Rob Yacobian, who worked on the transaction with Tyler Ewing, managing director of Newmark Knight Frank's Boston office. "We were able to design, permit, and construct the showroom and service center in an expansive, well-lit property that will allow the company to showcase its vehicles."

According to Yacobian, the new location includes design details like four-foot-wide doorways and durable epoxy-coated floors, making the dealership easily navigable for clients.

"The Washington Street showroom is exceptional," Brown said. "We have 72 sites around the country, and this is one of the best. The Cummings design team really collaborated with us and put a lot of thought into how to develop the space with our clients in mind."

MobilityWorks (aka WMK, LLC) is a Cleveland, Ohio-based company that employs specially trained Certified Mobility Consultants to work closely with its clients to understand their specific transportation needs in finding the right vehicle solution. Founded in 1997 with one location, MobilityWorks has been recognized on the Inc. 500|5000 list of Inc. Magazine's fastest growing privately held companies for the past 10 years.

Cummings Properties' portfolio of more than 11 million s/f of prime space accommodates offices, healthcare facilities, labs, restaurants, retail storefronts, warehouses, co-working spaces, executive suites, and more. With a portfolio of this size and variety, the firm can meet almost any commercial

real estate need from 150 s/f to 300,000 s/f. Its in-house experts in design, construction, and property management offer “one-stop shopping” for leasing clients.

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