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## **New England Condo Conference & Expo - Oct. 21st, Burlington, MA**

October 06, 2017 - Owners Developers & Managers

Burlington, MA The New England Chapter of CAI will host the annual Condo Conference and Expo, dedicated solely to the unique needs of condominium associations and their professional managers on October 21 at the Burlington Marriott. This year's all day event with expanded education will include a number of informational seminars and panel discussions, as well as a sold out exhibit hall featuring a variety of industry businesses that work with and understand the management, financial and maintenance issues facing New England condominiums. Participating speakers and exhibitors will provide answers to questions challenging managers and their association boards and offer insight into what's on the horizon for New England condominiums.

In addition to association managers, each year the conference & expo brings together hundreds of board members from communities of all sizes. Set for Saturday, October 21 from 9 a.m. - 2:30 p.m. the conference will include breakfast, lunch and free parking. For more information and to register visit [www.caine.org](http://www.caine.org) or call 781-237-9020 x10.

### **Panel Discussions and Presentations**

Experienced industry practitioners will present programs addressing the most pressing issues facing condominium associations and the professionals who work with them, while panel forums will provide a more interactive exchange and debate of specific audience questions and concerns. Challenged with complex risk management questions and ill prepared to address complicated insurance claims; seeking understanding of changes in federal as well as state laws and legal debates that are transforming the landscape of association management, rules and regulations; condo professionals and boards more than ever before are looking for answers and direction. The ever popular legal panel with seasoned condominium attorneys will answer specific questions and explain what managers and associations should do in every day common and not so common situations.

In addition to the 9 a.m. - 2:30 p.m. educational offerings and trade show, the CAI New England Chapter Emerging Leaders Network Committee (ELN) will sponsor a post-conference networking reception from 2:30 - 4:30 p.m. which is open and free to all conference attendees. The reception provides an opportunity to meet and mingle with professionals new to the industry as well as experienced condominium practitioners.

## Exhibit Hall and Professional Advice

Condominium business partners from a wide variety of industries will participate in a sold out exhibit hall answering questions and offering solutions to everyday problems and concerns ranging from asphalt to windows and contracts to complaints. All the professional one-on-one advice and expert resources you need for your community can be found at the expo.

## Condo Conference Featured Presentations

**Associations and the Law:** The decisions boards make about the use of marijuana in the community, resident requests for emotional support animals and hiring outside contractors can land them at odds with the law, embroil the community in expensive litigation or find the association on the losing side of a judgement. Experienced condominium attorneys will navigate the legal pitfalls.

**Preserving the Value of Your Community:** Maintaining community buildings, common areas and amenities can be challenging and capital projects can be complicated and overwhelming. Find out how to timely plan for capital projects through reserve studies, and effectively organize, implement and oversee the project from start to finish.

**Top 5 Ways to Reduce Insurance Claims & Costs:** Insurance is a necessity but the cost can consume a large portion of an association's budget. Understand the options available to condominium associations, and find out how rules, procedures and the decisions boards make can present opportunities for real cost savings.

**Tiny Bed Bugs Create Big Problems:** Visitors, hoarders and travelers can unknowingly introduce bed bugs to a single unit which can infest other units and even entire buildings. A growing area of concern for condominiums, understand how these pests most commonly make their way into your community and what steps the board should take before, during and after the first bed bug is discovered

**Spend a Little, Save a Lot:** With the proper care and regular upkeep of common areas, buildings and landscape, communities can save thousands of dollars on costly repairs, premature aging and untimely replacement. Panel members will address best practices and money saving tips to keep your community looking good and on budget well into the future.

**Save Time & Money/Mediate, Don't Litigate:** Experienced mediators will address common disputes in communities and discuss effective ways to resolve them. Understand what mediation is, discover when it's appropriate and learn how it can preserve community relationships and the financial interests of the association as well as save time.