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## **Risk Strategies Company appoints Scroope as managing director, northeast regional leader**

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Boston, MA Risk Strategies Company, a privately held, rapidly growing national insurance brokerage and risk management firm, has hired John Scroope to manage its New England regional operations. Scroope will also lead the company's corporate headquarters office in the city.

An industry veteran with over 20 years of experience in insurance management and underwriting, Scroope joins Risk Strategies from Boston-based CNA Insurance where he served as branch president. Prior to that, he was regional president at OneBeacon Insurance and spent the first dozen years of his insurance career in underwriting and marketing with Chubb Insurance.

"We are on a dynamic growth trajectory, but growth is not an end in itself," said Risk Strategies president, John Mina. "Ensuring that our rapid expansion translates into efficient operations and highly effective client service requires leadership of the type John has exhibited throughout his career."

Founded in Boston in 1997 as a risk management advisor to upper-middle market companies, Risk Strategies quickly transformed its business model to add insurance placement and broking. It has since established itself as one of the country's leading specialist brokerages, growing through strategic, often complementary, acquisitions.

"Risk Strategies is clearly building a different type of brokerage -- specialist-driven with deep expertise that makes hard problems simple," said Scroope. "Given my background in insurance and underwriting, I understand the value of effective, well-coordinated operations can have in helping an organization deliver for clients at scale."

In addition to the Boston headquarters, Scroope will coordinate efforts among a growing footprint of offices and operations in the company's New England region, including Providence and Newport, Rhode Island; Portsmouth, New Hampshire; Lynnfield; Worcester and Randolph, Massachusetts.

Scroope holds a law degree from the Elisabeth Haub School of Law at Pace University in New York and a bachelor of science in law from Fairfield University in Connecticut.

Risk Strategies Company is a privately held, national firm with offices across the country. As a leading U.S. insurance broker, the company offers sophisticated risk management advice as well as insurance and reinsurance placement for property & casualty, healthcare and employee benefits

risks. Risk Strategies serves commercial companies, non-profits, public entities and individuals, and has access to all major insurance markets. Ranked among the top 20 brokers in the country, Risk Strategies has offices in more than 35 locations nationwide including Boston, New York City, Chicago, Miami, Atlanta, Dallas, Nashville, Los Angeles and San Francisco.

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