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Grand Coast Capital Group hires Joyce and Raleigh

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Boston, MA According to Grand Coast Capital Group, Bryan Joyce and Christopher Raleigh have joined the team in commercial lending. As senior commercial loan officer, Joyce is responsible for originating loans for Grand Coast products and expanding the broker platform. Raleigh, as senior processor/closer, is responsible for processing timely closings as well as production and pipeline management.

“Bryan and Christopher will help Grand Coast Capital increase origination while delivering the exceptional service that our borrowers trust and expect,” said Jeff Carter, CEO and founder of Grand Coast.

Before his role with Grand Coast, Joyce served as a lending officer at Universal Capital, based in Danvers, Mass., where he oversaw daily lending, sales and marketing operations.

In addition to his lending experience at Universal Capital, Joyce owned and managed Clearwater Capital Ventures, a New England real estate company. With his expertise in development consulting and commercial lending, Joyce will help expand GrandCoast Capital's market share on local and national levels. Joyce received his Bachelor's degree from the University of Maine Farmington in Business Administration and Industry Management.

“I've always been impressed by Grand Coast Capital's reputation for service and continually growing position within the industry,” said Joyce. “I knew the firm was the right fit for my clients and contacts, and I am happy to join the team.”

Prior to joining Grand Coast Capital, Raleigh was a secondary manager and loan officer at Poli Mortgage Group.

During his career, Raleigh managed and led large teams, while hedging a loan pipeline of more than \$100 million. Raleigh graduated from Bridgewater State College and earned a certificate in Executive Management and Leadership from the University of Notre Dame.

“I am proud to join Grand Coast Capital,” said Raleigh. “With a robust platform and an innovative approach to lending and investing, this company is fit to succeed in a range of market conditions.”

Grand Coast Capital Group is a real estate investment and private lending firm based in Boston, with over 40 years of real estate investment and development experience. Established in 2013, the

firm has developed an institutional-quality platform with a reputation as the preferred private lender for seasoned real estate investors, builders and developers across the country, as well as a proven track record of strategic real estate investments yielding attractive risk-adjusted returns.

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