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## **2017 Annual Review: Patrick Callahan of Callahan Construction Managers**

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What was your greatest professional accomplishment in 2017? 2017 was an exceptional year with opportunities for Callahan to continue our growth throughout the region and further our mission in building lasting, trusted relationships with our clients. Over the last year, I have been especially proud of our team's dedication to exceeding client expectations, which has resulted in a great deal of project work from repeat clients who entrust Callahan to deliver solutions across all sectors, from multifamily and mixed-use to hospitality and education.

What was your most notable project, deal, or transaction in 2017? While I am proud of every project we have managed in 2017, I am most gratified by the impact achieved by our corporate community engagement program, Callahan Constructing Communities. During the past year, we expanded our outreach to new communities such as Quincy, Malden, and Somerville. We also advanced our community partnerships to support priority initiatives including women in the trades and workforce development. As a result, Callahan Constructing Communities recently earned national recognition as an industry-leading program for successful community enrichment – a satisfying testament to our dedication to giving back to the cities and towns in which we work.

What are your predictions for commercial real estate in 2018? We are optimistic for 2018 as most property sectors continue to show strength and ongoing demand for new product across all sectors, from residential and senior housing, to education and lab space. Because Boston is home to such a diverse group of industries, we are seeing a broad-based healthy demand for the development of properties that support these industries, as well as housing for employees working in these sectors.

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