



CELEBRATING
55 YEARS

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2017 Annual Review: Hugo Overdeput of Colliers International | NH

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What was your greatest professional accomplishment in 2017? I successfully implemented my 2017 business plan, which lead to an expansion of my market and a significant business increase.

What was your most notable project, deal, or transaction in 2017? I am working finding users for a large, 164 acre, parcel in Fremont. We found the home for AltaEros, a MIT spin-off, who is taking part of the site.

What are your predictions for commercial real estate in 2018? I believe the NH market will stabilize itself. Retail will continue to undergo major changes (buy-outs/mergers/consolidation of their operations) partially because of Amazon and other on-line services. The medical/health market will remain strong due to acquisitions and mergers of companies but also because of the regionalization of the medical services into the local markets. I also see the office market around the Exit 1, 2, and 3, off I-93, will continue to grow steadily as a result of the I-93 widening and several major on-going projects (i.e. redevelopment of the Rockingham Race track, the new office project off Keewaydin Dr., and Gateway Park in Windham to name a few.

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