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Colliers International handles 100,000 s/f in leases for Hines

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Newton, MA Colliers International, Boston completed over 100,000 s/f of leasing at Hines' Riverside Center (275 Grove St.), the largest of the deals with B2B technology marketing leader, TechTarget. As the largest tenant in the building at 75,000 s/f, TechTarget elected to extend its term, which will give it an almost two-decade run upon expiration of this latest extension.

John Carroll,
Colliers International

“Colliers relocated TechTarget from Needham to its Grove St. headquarters back in early 2010 and it has continued to experience great success in the building,” said Colliers International executive vice president John Carroll. “Widely recognized as a premier asset in the Rte. 128 Mass. Pike market, Riverside Center ultimately fulfills TechTarget’s requirements for location, access to public transit, and on-site amenities, all of which aid them in attracting talented employees.”

Additional members of the Colliers International Boston team, senior vice president Bill Lynch, assistant vice president Jason Rexinis and associate Nora Smith, supported TechTarget in the transaction.

Hines' Riverside Center is a 510,000 s/f first-class office complex located adjacent to the MBTA's Riverside Station, providing Green Line service to and from Boston.

Its location combined with amenities has allowed it to outperform the broader Rte. 128 Mass Pike class A market by a wide margin for the past 5 years.

Colliers International Group Inc. is an industry-leading global real estate services company with more than 15,000 skilled professionals operating in 68 countries. With an enterprising culture and significant employee ownership, Colliers professionals provide a full range of services to real estate occupiers, owners and investors worldwide. Services include strategic advice and execution for property sales, leasing and finance; global corporate solutions; property, facility and project management; workplace solutions; appraisal, valuation and tax consulting; customized research; and thought leadership consulting.

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